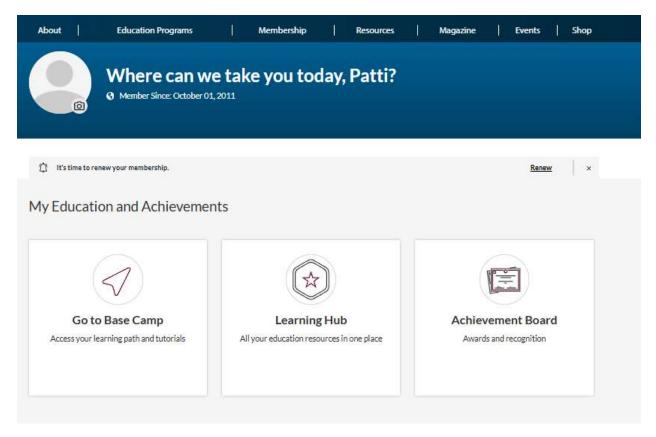
# **PROSPECTIVE MEMBER MANAGEMENT**

Less than 10% who wanted information about Toastmasters and used the Find A Club feature, were contacted by a club. All officers have access to this tool. Determine in your club who will be responsible, although any member could be assigned to follow through.

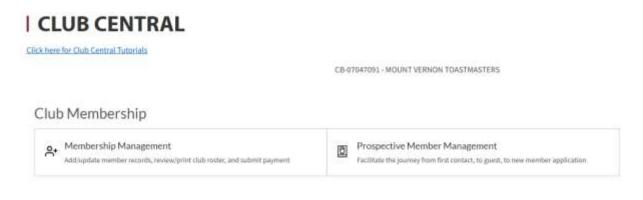
1. Log into TI, Home and then select Club Central



#### Leadership Central



## 2. Open Prospective Member Management



All club officers have access to view and be assigned for followup

### 3. Basic overview

## **Prospective Member Management**

| Prospective | Email | 12 | Date Created      | * | Date Modified 😄   | Assigned To     | Activity Status                         |
|-------------|-------|----|-------------------|---|-------------------|-----------------|-----------------------------------------|
|             |       |    | February 23, 2025 |   | February 26, 2025 | Marjorie Benesh | Officer contacted<br>prospective member |
|             |       |    | January 14, 2025  |   | February 3, 2025  | Marjorie Benesh | Officer contacted<br>prospective member |

| 4. T | racking contacts | s with prospective members |
|------|------------------|----------------------------|
|------|------------------|----------------------------|

| Contact First Name                   | Contact Last Name                       | Date Created           |  |
|--------------------------------------|-----------------------------------------|------------------------|--|
| Lynnette                             |                                         | January 14, 2025       |  |
| Phone                                | Country                                 | Email                  |  |
|                                      | United States                           | nettis@moothfamily.com |  |
| Assigned To                          | Activity Status                         | Date plan to visit     |  |
| ÷                                    | Officer contacted prospective member \$ | January 21, 2025       |  |
| How did you hear about Toastmasters? |                                         |                        |  |
| Boss/supervisor                      |                                         |                        |  |
|                                      |                                         |                        |  |

5. Look for additional clues to share Toastmasters

| Contact First Name                   | Contact Last Name                    | Date Created           |
|--------------------------------------|--------------------------------------|------------------------|
| Lynnette                             |                                      | January 14, 2025       |
| Phone                                | Country                              | Email                  |
|                                      | United States                        | nettis@moothfamily.com |
| Assigned To                          | Activity Status                      | Date plan to visit     |
|                                      | Officer contacted prospective member | January 21, 2025       |
| How did you hear about Toastmasters? |                                      |                        |
| Boss/supervisor                      |                                      |                        |