District 8 Executive Committee Meeting

September 22, 2024 The Great District 8

<u>Opening</u>/Virtual Housekeeping/District Mission Statement.

<u>Charice Manor, DD, DTM</u> opened the meeting by reading the mission statement:

"We build new clubs and support all clubs in achieving excellence"

Adoption of the Agenda:

The agenda was approved

Approval of Minutes

The minutes were approved with grammatical changes.

Club Quality

Patti Howard presented this training:

Club Quality_PQD (click blue link to request access to view)

<u>BREAK</u>

Budget Approval

Charice Manor presented the budget for 2024-2025. The budget was approved to present to council.

Leadership Team Updates

Financial Manager, Lisa Campbell

District 8

Profit and Loss Summary

As of August 31, 2024

<u>2024 - 2025</u>

July August Fiscal YTD

Revenue

Membership	July \$287.50 +	August \$1,992.50	= \$2,280.00
District store -	July \$639.30		
Total revenue	July \$287.50	August \$2,631.80 =	\$2,919.30 Expenses
District store -	July \$46.79		= \$46.79
District recognition	<u>n</u> July 1,250.00 +	August \$342.83	= \$1,592.83
Public relations	_July \$26.50 +	August \$9.65	= \$36.15
Administration -		August \$239.00	= \$239.00
Food and meals -	July \$44.35		= \$44.35
Travel	_July \$67.90 +	August \$115.00	= \$182.90
TI allocation	_July \$133.15 +	August \$133.15	= \$266.30
Total expenses	JULY \$1,477.55	AUGUST \$930.77	= \$2,408.32
Net income	_\$(1,190.05)	\$1,701.03	= \$ 510.98

<u>District 8</u> <u>Available Funds</u> <u>At August 31, 2024</u>

<u>Cash</u>

Commerce Bank \$ 14,053.58

District Reserve 10,072.72 Total 24,126.30

Minimum District Reserve required at year end (7,379.31)

Total available funds \$ 16,746.99

Club Growth Director, Karen Dew

Renewals

- 1. <u>As of 9/21/24 we are currently at 543 renewed members.</u>
- 2. Area/Division Directors and the CGD will be reaching out to clubs who have less than 8 renewals to encourage them to get payments submitted

CG Committee Update

<u>Club Retention Chair-</u>Cynthia Scroggins has submitted her plan for your committee. It is being reviewed by the CGD and will be sent to Charice (DD) and Patti (PQD) to review and give their input.

<u>Club Extension Chair-</u>Elaine Curry submitted her plan and it has been reviewed by the CGD and sent to Charice (DD) and Patti (PQD) to review and give their input.

New Club Prospects

- 1. <u>Coldwell Banker</u>-Demo meeting scheduled for 10/8/24 with hopes of starting the charter process
- 2. <u>Harris Stowe University</u>-Is still interested in starting a club and the Club Extension Chair Elaine has made contact with the lead person and setting up initial meeting
- 3. Lincoln University-Curtis Scroggins (RA) will follow up to get update on status
- 4. Follow up message sent to Zachary on update for potential club in Rolla Missouri.

I will be reaching out personally to clubs that are struggling with membership to see how I can help.

PROGRAM QUALITY DIRECTOR ANNOUNCEMENTS Program Quality Director, Patti Howard, DTM

1. Club Officer Training – 62 clubs/76 clubs = 82%

Verify club officers have received credit for attending

Have thru Sept 30th to note that Div D or myself can add

2. Pathway

Downtime – Oct 9-25

Download/Print 2 projects

Download New Club Resources

3. Area Director Visits

- a. In order to view on-line Club Success Plans (CSPs), the Ads must schedule a visit.
- b. 25 clubs /76 clubs have been entered = 32%
- c. Need to be entered by Nov 30th

4. Speech Contests

Area; Identify Date/Place/Time by Nov 1

Div: Identify Date/Place/Time by Dec 1

5. Training

Area/Div - monthly time ~ Mondays 4pm or noon? Sundays?

Specific topics with time for general questions

b. First Impressions/Moments of Truth: Monday, Oct 14th at 10am & 5:30pm

c. Speechcraft for Coordinators: Monday, Nov 18th at 10am & 5:30pm

<u>d. Saturday, Dec 7 th from 8a-4p TLI;</u> Southwestern Illinois College, Granite City. Officer training will be provided in both morning and afternoon. Lunch is provided.

6. Incentives

a. Area Director completing Club Visit Reports

Div A, Area 2 Director; Sharee Adams-Hall

Div A, Area 9 Director; Bret Nicolas

Div B, Area 13 Director; Sarah Van Meter

Div E, Area 7 Director; Ryan Bloom/Evelyn Pearman

b. All officers trained with CSP all by Aug 31 > PREPARED CLUB AWARD Certificate with \$25 GC

Grand Center, St Clair, Aetna, Jeffco, Speak Out Pfizer, Shalom Church and WUSTL Speaks.

c. INCENTIVE: First 8 clubs with all officers trained by Aug 31 and have submitted their CSP received a CLUB VALUES BANNER

Grand Center, St Clair, Aetna, Jeffco, Speak Out Pfizer, Shalom Church ad WUSTL Speaks

<u>d. Fast Five by Dec 31st.</u> Clubs must have a goal in each of the categories to qualify for incentive.

1. Officer List – 74 clubs /76 clubs - Goal 10

2. Renewals – 21 clubs /76 clubs - Goal 10

3. Officer Training – 62 clubs /76 clubs - Goal 7-8

4. Membership – 2 clubs /76 clubs

5. Education – 35clubs /76 clubs - Goals 1 through 5

District Director, Charice Manor, DTM adjourned the meeting at 3:26pm.

Lawson (Cal) Calhoun, Administration Manager

DEC/DC Meeting Schedule

(All meetings are from 9am-11am except November, and April)

DEC Saturday, October 19, 2024 Virtual

DEC Saturday, November 16, 2024 **in-person** at Parkview Library, 8400 Delport, St. Louis, 63114 9:30am-11:30am

- DEC Saturday, January 11, 2025 Virtual
- DEC Saturday, February 1, 2025 Virtual
- DEC Saturday, March 1, 2025 Virtual
- DEC Saturday, April 26, 2025 In-Person
- DEC Saturday, May 17, 2025 Virtual
- DEC Saturday June 14, 2025 Hybrid