



March 18, 2023

Tom Coscia Opened up the meeting and introduced Karen DD

Approval of the Agenda: Unanimous

DLC Chair report: Quorum reached.

Admin report: Jan 2023 DEC Meeting approval of the minutes – No corrections to the minutes. Minutes approved as presented.

Finance Mng report: Mid-Year Audit complete

Committee: Elaine Curry, Tom Coscia, and Richard Porter

January received above Revenue amount due to membership.

Expenses – not much

Recognition – under budget

Club Growth – under budget

Outside – no spending possible second half

PR – underbudget

ED and Training – no expenses in the Winter TLI

Administrative – Some expense will be move to this account.

Food Meals – next report

Travel – mileage is under budget \$2800 under budget. Request area directors to turn in mileage.

Lodging – under budget

OVERALL, UNDER BUDGET \$8,490

Public Relations

Posted conference background in chat.

Approximately 90 graphic images, org. events, TLI, and Dist. Conference

Dispatch news email created.

Encourage members to join private members group.

Toastmasters Networking event – CANCELLED Inclement weather.

New Release for Jeff Co Challengers

Fb live Training for press release

Collaborate district rotary and trio.

Engagement team, monthly meetings, and future projects



Joined St. Charles community council and gave public meeting.  
Networking meetings and shared corporate information.  
Set up text messaging to communicate.  
Post occasionally on Linked in  
Need more time with Instagram and  
Majority of time on Private and public FB  
Added group rules to the pages.  
Scrubbed the persons to see if they are members or nonmembers.  
Support the trio, area directors, marketing team, finding sponsors, and info all members.  
Contacted by many clubs to be involved.  
Served as a judge for a contest.  
Encourage clubs to tag the district page on their events. They should use this as the tag (@Dist8tm). This will post to the public page.  
Encourage all members to post in the member only group for action like volunteers.  
Marketing needs more access to promoted – could they be designated as leads – Annetta and Patti have access -  
Officially stepping down – Last event and meeting with District 8

Charice asked Repeat a small portion that glitched.  
Rhonda asked How to post the tag.  
Patti asked if the tags went to Members only or public page.

MID YEAR AUDIT REPORT – Elaine Curry Chair, presented by Tom.  
Findings: No violations to report.  
Recommendation: At every annual council meeting, Finance Manager should report the dollar amount of district funds not spent for the current year that the district will risk losing. The goal is to know how much to have an opportunity to use it before it is lost.

Jackie – Does the money that has been allocated in a category have to be spent in the category designated? Karen – yes it must stay in that category. Tom mentioned that there are sometimes exceptions, but they must be justified.

Rhonda: Do we need to make a motion to insist that the FM makes this report of amount not spent, can it just be a part of the FM responsibilities?  
Tom: motion to adopt the recommendation and then added to the procedures?



Karen: is this something we propose to be include in next year changes to our procedures, to use going forward?

Tom: Only add this year or wait until next year.

Herman: Did we lose \$30,000 last year? Tom Yes Herman: was the budget adjusted this year?

Tom: yes, these are basically extra funds. Karen: explained that we have what seems like excess due to lack of growth. (ERP upgrade, Self-Pay and Pathways -user friendly) they had a budget, but users decline. TMI can take a vote and reclaim a percentage. We had until June 30 to get on track. We could have spent money at the TMI store. But not at that volume. Not spending the promotional money to promote our district.

Tom: do you think this will be every year?

Karen: I do not have that impression. At all hands peer all, TI has the option each year to take the reserves, but they do not exercise it.

Rhonda: They start the excess funds in 2018-2019. Then pandemic and revenue when down they paused on taking the excess to allow districts to use for rebuilding the clubs.

Tom: How much are we at risk dollar wise if we do not spend it?

Karen: I will ask.

Herman: repeated his question.

Tom: Yes, with 30K less.

Karen: when we make X to spend but the money that they held, so we did not have to adjust our budget this year because we did not have access to the money that could be reclaimed.

KAREN suggest an amendment to not change our procedures this year but make note of it and pass it to the next trio. Recommend it as a procedural change. Mention this at each DEC meeting and not wait to til end to assist with keeping informed and accountable.

TOM: Suggests POSTPONE indefinitely and bring it up next year.

KAREN: ask if there are any have questions to following the recommendation but not adding it to procedures next year?

Rhonda, there was not motion or second made. So, Karen has the authority to take the recommendation and move forward. She does not hear that Tom made a motion.

Paula: why is it not a good thing to know the overage before losing it?

Karen: we have reviewed our procedures already. We would have to create a committee and it has been disbanded.

No opposition to postponement.



Report of the audit committee has been received and we are ready to move on.

DLC Committee: David Kincade, Tim Scarborough, Josephine Emde, Willie Blue, Lora Mather, Curtis Scroggins.

Evaluate candidates and presented the report.

DD – Rhonda Green Sarah Van Meter

PQD- Art Stanze, Charice Manor

CGD – Patti Howard, Andrew Welter

A-No candidate

B – Terri Orban

C- Dawnella Bowser; Neva Nichols

E-No candidate

F-Rahul Joglekar

Karen: asked for motion to adopt add an advisory report.

Art Stanze: I move that District 8 adopt the district advisory report. (No second needed-because it came from a committee)

Rhonda: Since it is an advisory report and not a nomination report, I recommend that this is not sent out to the district.

Karen: Because of that, all candidates must send DD their intent to run. When they publish the report (virtual showcase) of the qualified floor candidates and send a list to the District Council Members for awareness. If the DEC does approve, then it can be published to the site?

Rhonda, a candidate that is qualified that notified the DD, will they be on the list.

Karen: two types – Qualified and Eligible and she explained both. Everyone on this advisory report is qualified.

Rhonda: all the candidates that declared themselves be on the ballot.

Tom: They need to let Karen know 7 days out.

Karen: We are planning a candidate corner on the morning of April 15. It will be open to eligible or qualified. Candidates will be allowed to make an appeal to the district council. Eligible candidates will be able to have the opportunity to make an appeal. Only qualified candidates will appear on the website and sent forth as advised. Eligible will campaign, be a part of Candidate corner and make an appeal.



Vote: Would all of those that agree with adopting the advisory report by the DLC would you please raise your hand. 19 hands

For those who are opposed with adopting the advisory, please raise your hands. 0 hands raised.

We will move forward with publishing the DLC Advisory report.

DISTRICT ALIGNMENT REPORT – Tim Spezia Chair Committee includes div directors.  
Proposed district changes.

Changes include assigning new clubs.  
Moving clubs form one area to another.  
Maintain the area to 4-6 clubs.

Requirements: By July 1 all areas must have on 4-6 clubs  
No area can have less than four clubs.  
No div can have less than 3 areas.

No clubs have been contacted.  
No new club development this year.

DIV A – AREA 2 1 club closing due to merge.  
Moved a club from Area 16  
16 remains 16.

DIV B – Area 13 – 1 club close  
Propose close area 16 and move remaining clubs to area 13 and area 2.  
15 to 13 clubs

DIV C – Area 1 – 1 club closing  
Concerned about Montgomery County  
Area 10 – 1 club closing  
Area 11 – 1 club closing  
19 to 18 clubs remain – avoid area loss.

DIV E – Area 7 – 1 club closings  
Received 2 clubs from area 22.



Area 20 – receiving 1 club from area 22.

Area 22 – 1 club closing and remaining clubs move to area 7 and 20.  
15 to 14 clubs

DIV F –

Area 8 1 club closing and receiving a club from Area 19

Area 19 – 1 club moving to Area 8

Area 17 – has minimum work on gain more clubs.

24 remain at 24.

TOTAL DISTRICT 89 club to 85 clubs

Tim made a motion.

Charice – how do you determine how a club is moved?

Tim – generally it is geographically but other times it is based on the need. Also looked at putting stronger clubs with weaker clubs to provide as mentor clubs.

Karen added that there are clubs in the works. If a new club is added before the end of the year, it would be assigned to an area that has a need. They reassess then reassigned if warranted.

Tim: this is the proposed alignment for 2023-2024. Around February the committees begin looking at the alignment.

Jackie: who notifies the clubs of the change?

Karen: will make the connection and field the questions. It will include the division and area directors.

Tim: present it to the president and they can present to their club.

Paula: Where would the members go?



Tim: a merged club start attending the merged club. If it is a closed club and there are no members, then any remaining can join another club.

Karen called vote. 18 hands for; 0 hands opposed.

DIV A – LISA CAMPBELL

16 clubs – 324 members

5 clubs renewed.

3 club visits

6 Distinguished

DIV B – Jackie Kam Blackard

Recognized four area directors.

6 reports completed.

5 clubs with 5 or more goals

4 clubs submitted at least 4 renewals.

DIV C – Herman Koester

Recognized Area directors.

Membership renewals and trainings

Several clubs qualify.

DIV E – Willie Blue

3 clubs reports

His report includes his officer training report.

6 clubs distinguished clubs.

Division contest 3/18 and need help.

DIV F – Rhonda Green

Two area contests out of 5 areas.

333 members to 347

13 clubs need 16 members to get distinguished.

20 active clubs

2 clubs got warnings and recovered.

24 current clubs

Working on 3 active new clubs

Harris Stowe and Ameren Electric scheduled demonstrations

Recognized the area directors.



## TECHNIQUES TO IMPROVE OUR CLUBS – RHONDA GREENEEN

- Started with a cool attention getter – 10 toastmasters down to 0 but then back to 10.
- Don't worry about the past.
- Bring one Get one! Asked each person to bring four members.
- Relaunch the club on a set date. (College campus)
- District leaders show up with them to run the club. (The guest did not know the leadership.)
- Suggest that they go after their guests.
- It is a special guest night, I can only invite 3 people, I need to be sure that you will be there.
- Business card with TM information and member name.
- Booster meeting (exact same thing as new launch club) – share experience and how TM has helped.
- Provided helpful handouts.
- Only takes one person to build a club.

Marketing Presentation postponed.

## CLUB GROWTH DIRECTOR – Art Stanze

Reported Clubs with members growing.

Reported on Super Leader contest.

No superlative sponsor reports.

New program – Clubs under 12 Outreach

Reaching out to AD, Officers

PQD

Registration for conference will be open today.

Conference will be virtual. It was formerly posted as in in person.

Announced the education committee offerings.

Clubs' dues March 31 – From Dist. dashboard- daily reports – April dues renewal-look for verified complete.





Encourage members to give speeches.

DD – Karen Leingang

Area Visits – complete May 1st and the incentive

Membership Fee – 22 of 83 clubs paid.

Need expense reports turned in.

District Elections – April 15 notifies clubs to be present.

Think about Area directors.

2 round of area visits complete by 31 May.

Self-pay – Karen sent email to all clubs that have not met the 8 members paid.

District Council Meeting is April 15<sup>th</sup>.

Shannon: Did we need to have a club vote to use self-pay.

Karen: No

Shannon: Can I just do it, or should I tell me club?

Rahul: had offers meeting, VPM tried it and discussed. They decided and shared with the club. They adapted it.

Karen will send a pdf on using the self-pay feature.

Andrew offered that the club must enable it for the members to use it.

Art: Is there a notification going to the treasurer when a person pays their dues?

Karen: officers can run a report.

Rhonda: Verified that the treasure received a notification.

David added to confirm=rm and that there is a briefly.

Charice: Will this remain exist after leadership changes.

Karen: Yes,

Karen Adjourned the meeting