

District 8
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

Month Ending 11/30/2022			07/01/2022 Through 11/30/2022		
Actual	Budget	Variance	Actual	Budget	Variance
			District Revenue		
			Membership Revenue		
673.25	756.59	(83.34)	13,087.84	14,549.23	(1,461.39)
673.25	756.59	(83.34)	13,087.84	14,549.23	(1,461.39)
			Other Revenue		
0.00	0.00	0.00	15.66	0.00	15.66
0.00	0.00	0.00	15.66	0.00	15.66
673.25	756.59	(83.34)	13,103.50	14,549.23	(1,445.73)
			District Expenses		
			District Store Expenses		
0.00	250.00	(250.00)	0.00	250.00	(250.00)
0.00	250.00	(250.00)	0.00	250.00	(250.00)
			Recognition		
			Recognition - Club		
27.30	0.00	27.30	27.30	0.00	27.30
27.30	0.00	27.30	27.30	0.00	27.30
			Recognition - District		
0.00	20.00	(20.00)	0.00	40.00	(40.00)
0.00	25.00	(25.00)	0.00	50.00	(50.00)
0.00	45.00	(45.00)	0.00	90.00	(90.00)
27.30	45.00	(17.70)	27.30	90.00	(62.70)
			Club Growth		
			Club Growth - Building New Clubs		
0.00	50.00	(50.00)	0.00	150.00	(150.00)
0.00	50.00	(50.00)	0.00	150.00	(150.00)
			Club Growth - Club Coaching		
0.00	50.00	(50.00)	0.00	125.00	(125.00)
0.00	50.00	(50.00)	0.00	125.00	(125.00)
			Club Growth - Membership Growth		
0.00	0.00	0.00	0.00	300.00	(300.00)
0.00	0.00	0.00	0.00	300.00	(300.00)
			Club Growth - Membership Retention		
0.00	0.00	0.00	153.94	0.00	153.94
150.00	0.00	150.00	150.00	0.00	150.00
37.24	0.00	37.24	37.24	0.00	37.24
0.00	0.00	0.00	0.00	200.00	(200.00)
187.24	0.00	187.24	341.18	200.00	141.18
			Club Growth - Other		
0.00	75.00	(75.00)	0.00	175.00	(175.00)
0.00	75.00	(75.00)	0.00	175.00	(175.00)
			Club Growth - Rebuilding Clubs		
0.00	50.00	(50.00)	0.00	150.00	(150.00)
0.00	50.00	(50.00)	0.00	150.00	(150.00)
187.24	225.00	(37.76)	341.18	1,100.00	(758.82)
			Marketing Outside of Toastmasters Expenses		
0.00	50.00	(50.00)	0.00	150.00	(150.00)
0.00	50.00	(50.00)	0.00	125.00	(125.00)
0.00	100.00	(100.00)	0.00	350.00	(350.00)
0.00	0.00	0.00	0.00	101.00	(101.00)
0.00	50.00	(50.00)	0.00	100.00	(100.00)
0.00	250.00	(250.00)	0.00	826.00	(826.00)
			Public Relations Expense		

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Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	7026-000000 - Website Expense	0.00	100.00	(100.00)
0.00	0.00	0.00	7028-000000 - Directory Expense	0.00	150.00	(150.00)
175.00	0.00	175.00	7038-000000 - Dues & Association Fee Expense	175.00	0.00	175.00
0.00	0.00	0.00	7042-000000 - Outside Contractor Ex- pense	0.00	300.00	(300.00)
0.00	15.00	(15.00)	7044-000000 - Postage & Shipping Ex- pense	0.00	90.00	(90.00)
98.94	0.00	98.94	7088-000000 - Storage Expenses	98.94	0.00	98.94
273.94	15.00	258.94	Total Public Relations Expense	273.94	640.00	(366.06)
			Administration Expenses			
0.00	0.00	0.00	7004-000000 - Badges & Pins	0.00	400.00	(400.00)
0.00	0.00	0.00	7014-000000 - Room Rental Event Ex- pense	90.00	100.00	(10.00)
0.00	0.00	0.00	7024-000000 - Newsletter Expense	9.65	0.00	9.65
9.65	0.00	9.65	7026-000000 - Website Expense	109.65	273.00	(163.35)
0.00	0.00	0.00	7032-000000 - Telephone Expense	19.30	0.00	19.30
0.00	0.00	0.00	7034-000000 - Conference Calls & Webinars Expense	430.18	500.00	(69.82)
0.00	10.00	(10.00)	7046-000000 - Express Mail/Courier Expense	0.00	49.95	(49.95)
0.00	0.00	0.00	7080-000000 - Gifts & Thank Yous	88.49	0.00	88.49
99.00	99.00	0.00	7088-000000 - Storage Expenses	396.00	495.00	(99.00)
108.65	109.00	(0.35)	Total Administration Expenses	1,143.27	1,817.95	(674.68)
			Food and Meals Expense			
			District Director			
0.00	50.00	(50.00)	7016-000000 - Meal Event Expense	0.00	50.00	(50.00)
0.00	0.00	0.00	7078-000000 - Food Expense	90.00	240.00	(150.00)
0.00	50.00	(50.00)	Total District Director	90.00	290.00	(200.00)
			Other Member			
243.35	0.00	243.35	7016-000000 - Meal Event Expense	243.35	350.00	(106.65)
243.35	0.00	243.35	Total Other Member	243.35	350.00	(106.65)
243.35	50.00	193.35	Total Food and Meals Expense	333.35	640.00	(306.65)
			Travel Expense			
			District Director			
0.00	0.00	0.00	7056-000000 - Convention Registra- tion Fees Expense	168.75	168.75	0.00
0.00	25.00	(25.00)	7062-000000 - Transportation - Mileage Expense	25.20	167.00	(141.80)
0.00	25.00	(25.00)	Total District Director	193.95	335.75	(141.80)
			Program Quality Director			
0.00	25.00	(25.00)	7062-000000 - Transportation - Mileage Expense	45.64	75.00	(29.36)
0.00	25.00	(25.00)	Total PQD	45.64	75.00	(29.36)
			Club Growth Director			
0.00	25.00	(25.00)	7062-000000 - Transportation - Mileage Expense	0.00	75.00	(75.00)
0.00	25.00	(25.00)	Total CGD	0.00	75.00	(75.00)
			Finance Manager			
0.00	10.00	(10.00)	7062-000000 - Transportation - Mileage Expense	0.00	25.00	(25.00)
0.00	10.00	(10.00)	Total FM	0.00	25.00	(25.00)
			Public Relations Manager			
0.00	15.00	(15.00)	7062-000000 - Transportation - Mileage Expense	0.00	30.00	(30.00)
0.00	15.00	(15.00)	Total PR Manager	0.00	30.00	(30.00)
			Administration Manager			
0.00	10.00	(10.00)	7062-000000 - Transportation -	0.00	25.00	(25.00)

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Actual	Budget	Variance		Actual	Budget	Variance
			Mileage Expense			
0.00	10.00	(10.00)	Total Admin Manager	0.00	25.00	(25.00)
0.00	50.00	(50.00)	Division Director			
			7062-000000 - Transportation -	0.00	100.00	(100.00)
			Mileage Expense			
0.00	50.00	(50.00)	Total Division Director	0.00	100.00	(100.00)
			Area Director			
0.00	275.00	(275.00)	7062-000000 - Transportation -	0.00	825.00	(825.00)
			Mileage Expense			
0.00	275.00	(275.00)	Total Area Director	0.00	825.00	(825.00)
0.00	435.00	(435.00)	Total Travel Expense	239.59	1,490.75	(1,251.16)
			Lodging Expense			
			District director			
0.00	0.00	0.00	7058-000000 - Lodging Expense	1,671.04	1,700.00	(28.96)
0.00	0.00	0.00	Total District director	1,671.04	1,700.00	(28.96)
0.00	0.00	0.00	Total Lodging Expense	1,671.04	1,700.00	(28.96)
			Other Expenses			
(120.00)	0.00	(120.00)	7056-000000 - Convention Registra-	0.00	0.00	0.00
			tion Fees Expense			
(120.00)	0.00	(120.00)	Total Other Expenses	0.00	0.00	0.00
			Allocation Expenses			
125.63	125.50	0.13	7092-000000 - TI Allocation	628.02	627.50	0.52
125.63	125.50	0.13	Total Allocation Expenses	628.02	627.50	0.52
846.11	1,504.50	(658.39)	Total District Expenses	4,657.69	9,182.20	(4,524.51)
(172.86)	(747.91)	575.05	Total Net Income	8,445.81	5,367.03	3,078.78