

District 8
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

| Month Ending 09/30/2022 | | | 07/01/2022 Through 09/30/2022 | | |
|----------------------------|-----------|------------|--|-----------|------------|
| Actual | Budget | Variance | Actual | Budget | Variance |
| | | | District Revenue | | |
| | | | Membership Revenue | | |
| 8,850.08 | 10,350.11 | (1,500.03) | 10,252.71 | 11,606.61 | (1,353.90) |
| 8,850.08 | 10,350.11 | (1,500.03) | 10,252.71 | 11,606.61 | (1,353.90) |
| | | | Other Revenue | | |
| 0.00 | 0.00 | 0.00 | 15.66 | 0.00 | 15.66 |
| 0.00 | 0.00 | 0.00 | 15.66 | 0.00 | 15.66 |
| 8,850.08 | 10,350.11 | (1,500.03) | 10,268.37 | 11,606.61 | (1,338.24) |
| | | | District Expenses | | |
| | | | Club Growth | | |
| | | | Club Growth - Building New Clubs | | |
| 0.00 | 50.00 | (50.00) | 0.00 | 50.00 | (50.00) |
| 0.00 | 50.00 | (50.00) | 0.00 | 50.00 | (50.00) |
| | | | Total Club Growth - Building New Clubs | | |
| | | | Club Growth - Club Coaching | | |
| 0.00 | 25.00 | (25.00) | 0.00 | 25.00 | (25.00) |
| 0.00 | 25.00 | (25.00) | 0.00 | 25.00 | (25.00) |
| | | | Total Club Growth - Club Coaching | | |
| | | | Club Growth - Membership Growth | | |
| 0.00 | 300.00 | (300.00) | 0.00 | 300.00 | (300.00) |
| 0.00 | 300.00 | (300.00) | 0.00 | 300.00 | (300.00) |
| | | | Total Club Growth - Membership Growth | | |
| | | | Club Growth - Membership Retention | | |
| 0.00 | 0.00 | 0.00 | 153.94 | 0.00 | 153.94 |
| | | | (Trophies, Plaques, Ribbons & Certificates) | | |
| 0.00 | 200.00 | (200.00) | 0.00 | 200.00 | (200.00) |
| 0.00 | 200.00 | (200.00) | 153.94 | 200.00 | (46.06) |
| | | | Total Club Growth - Membership Retention | | |
| | | | Club Growth - Other | | |
| 0.00 | 25.00 | (25.00) | 0.00 | 25.00 | (25.00) |
| 0.00 | 25.00 | (25.00) | 0.00 | 25.00 | (25.00) |
| | | | Total Club Growth - Other | | |
| | | | Club Growth - Rebuilding Clubs | | |
| 0.00 | 50.00 | (50.00) | 0.00 | 50.00 | (50.00) |
| 0.00 | 50.00 | (50.00) | 0.00 | 50.00 | (50.00) |
| 0.00 | 650.00 | (650.00) | 153.94 | 650.00 | (496.06) |
| | | | Total Club Growth | | |
| | | | Marketing Outside of Toastmasters Expenses | | |
| 0.00 | 50.00 | (50.00) | 0.00 | 50.00 | (50.00) |
| 0.00 | 25.00 | (25.00) | 0.00 | 25.00 | (25.00) |
| 0.00 | 50.00 | (50.00) | 0.00 | 50.00 | (50.00) |
| 0.00 | 0.00 | 0.00 | 0.00 | 25.00 | (25.00) |
| | | | Total Marketing Outside of Toastmasters Expenses | | |
| 0.00 | 125.00 | (125.00) | 0.00 | 150.00 | (150.00) |
| | | | Public Relations Expense | | |
| | | | 7026-000000 - Website Expense | | |
| 0.00 | 0.00 | 0.00 | 0.00 | 100.00 | (100.00) |
| 0.00 | 300.00 | (300.00) | 0.00 | 300.00 | (300.00) |
| | | | 7042-000000 - Outside Contractor Expense | | |
| 0.00 | 0.00 | 0.00 | 0.00 | 25.00 | (25.00) |
| | | | 7044-000000 - Postage & Shipping Expense | | |
| 0.00 | 300.00 | (300.00) | 0.00 | 425.00 | (425.00) |
| | | | Total Public Relations Expense | | |
| | | | Administration Expenses | | |
| | | | 7026-000000 - Website Expense | | |
| 0.00 | 32.00 | (32.00) | 100.00 | 173.00 | (73.00) |
| 9.65 | 0.00 | 9.65 | 19.30 | 0.00 | 19.30 |
| 0.00 | 10.00 | (10.00) | 0.00 | 29.95 | (29.95) |
| | | | Expense | | |
| 88.49 | 0.00 | 88.49 | 88.49 | 0.00 | 88.49 |
| 99.00 | 99.00 | 0.00 | 198.00 | 297.00 | (99.00) |
| 197.14 | 141.00 | 56.14 | 405.79 | 499.95 | (94.16) |
| | | | Total Administration Expenses | | |
| | | | Food and Meals Expense | | |
| | | | District Director | | |
| 90.00 | 0.00 | 90.00 | 90.00 | 240.00 | (150.00) |
| 90.00 | 0.00 | 90.00 | 90.00 | 240.00 | (150.00) |
| 90.00 | 0.00 | 90.00 | 90.00 | 240.00 | (150.00) |
| | | | Total District Director | | |
| | | | Total Food and Meals Expense | | |

