



## Meeting Minutes

District 8 Council Meeting

17 November 2012

### The Mission of the District

The mission of the District is to enhance the performance and extend the network of Clubs, thereby offering greater numbers of people the opportunity to benefit from the Toastmasters educational program by:

- Focusing on the critical success factors as specified by the District educational and membership goals
- Insuring that each Club effectively fulfills its responsibilities to its members
- Providing effective training and leadership development opportunities for Club and District officers

**10:27 am**      **Call to order**      **Dennis Roth, DTM**  
Meeting called to order by the Sergeant at Arms

**10:29**      **District Governor Welcome and Adoption of Agenda**      **Curtis Scroggins, DTM**  
Motion made by Jane Clark, Treasurer, SLU Masters #778 to adopt agenda as written  
Seconded by Mike Warner, VP of Education, Capital T #4928

Welcomes Darrel Felty, District 54 Governor and Dietmar Wagenknecht, DTM and PID

**10:32**      **District Secretary Report**      **Wendy Clothier**  
- 1 Correction by Frank Yates, Division E Governor: Incorrect spelling, Cindy Larm's club  
- 1 Correction by Kat Mokriakow, ScriptMasters #609891: Decrease font size and accuracy of the district PR report on page 2

Motion made by Paul Cook, Square Talkers #673982 to adopt agenda w/stated changes  
Seconded by Jerry Chapman, Voices in Unity #1291

**10:35**      **Credentials Committee Report • Tom Coscia, IPDG (Immediate Past District Governor)**  
76 required for quorum; 104 in attendance; quorum met

**10:35**      **District Audit Report 2011-12**      **Herman Koester, Past Treasurer**  
- Explains expenses exceed revenue because TI wants us to spend more  
- Calls attention to \$6,000: Our inability to trace it with TI lead District Governor to ask Treasurer to save e-mail of all orders to TI so we can track these  
- Thanks volunteers and everyone who submits correct vouchers  
- As report came from committee, no need to vote

**10:39**      **Adoption of the 2012-13 District Budget**      **Gert Baldwin**  
Paul Cook, Square Talkers #673982 makes a motion to accept District budget as written  
Cynthia Warren, Div. B Governor, seconds the motion

- Members request more time to review
- Opinion of floor is ayes have it, no opposed

- 10:43 District Treasurer Report Gert Baldwin**
- Equal with budget, some expenses were for promotion and required up-front payments for entire year; revenues in line with budgeted amount
  - District 8 on schedule and has no unexpected expenses or income to report
  - States she has checks for those authorized to claim them
- 10:46 Division Caucus Break (10 minutes) Division and Area Governors**
- 10:53 Division A Report Mike Kotur**
- Calls two of his Area Governors, Stuart Welter and Bob Heaton, making regrets for Bill Burlison (Area 5) and Jason Obert (Area 9) who could not attend
  - Announces he is attending his first conference in three years of TM membership
  - Had successful area contests: great participation, well-crafted speeches
  - Accomplishing division goal vision, mission statement, and goals to reach the mission
  - Bob Heaton, Area 4: Successful area; all contests, reports will be submitted end of next week, good line of communication with Mike
  - Stuart Welter, Area 2: Happy clubs except for one, good shape
- Division B Report Cynthia Warren**
- Doing great
  - Farzana Chohan, Area 13: doing well generally
  - Gail Vaucher for Howard Price, Area 16: has presented all reports and led a successful contest; SALT achieved 5 DCP points as of Nov. 15
  - Casetta Stevens, Area 20: Invites Little Hills, Cave Springs, St. Charles Cty., Weldon, and City of St. Peters members to stand; thanks them for attending the conference; has completed most visits
- Division C Report Jef Williams**
- Great first six months, everyone is new to their positions and are working together
  - Erica Sazuki, Area 1 (Springfield, IL): Good communication, five clubs have good response, one club already has 7 DCP points, moving forward
  - Rodney Dayson, Area 11 (Decatur, IL): Attends a motivated club who always achieves DCP status; Ken Degler Lincoln Trails will achieve their first DCP, paid dues on time, is on track to train all 7 officers, and looking for five new members
- 11:05 Division E Report Frank Yates**
- Cynthia Scroggins, Area 7: Doing well, visits complete, had several open houses; Fulton Club is shaky
  - Jean Craft, Area 14: Replacing Ean Ng in Dec.; Ean prepared her, completed all reports and led a successful contest for Alpha club led by Delbert Creed who will share his members across their clubs
  - Leigh Britt, Area 21: Held Speechcraft group in Columbia; thanks Curtis who exemplified leadership when he came and spent Sat. in Columbia to work with group and evaluate their speeches

- 11:08**      **Division F Report**      **Jeanette Lynch, DTM**
- Focused, fun and try to do all things fantastically
  - 4 Areas with 26 clubs
  - Taffy Cobb, Area 8: Has 5 DCP points, all visits in, online reports will be submitted after conference; co-mentor of Covidien club has mentors; Thursday Toast of the Town (Casetta Steven's, president) had Dietmar Wagenknecht and Tom Huling put together a demonstration meeting at a loan center to start a new club there
  - Richard Porter, Area 15: embraced Toastmasters as a new governor
  - Mary Sanders, Area 12: all visits and reports complete
  - Wells Fargo Advisors' development fair resulted in 82 signatures of interest in the club in Area 15
  - Damon Watson, Area 19: no report
- 11:12**      **District Public Relations Report**      **Eileen Roth, DTM**
- Brings Mike Kotur, Div. A Governor, to lectern to thank him for responding to her call for assistance during the October DEC meeting to reach District goals
  - Calls attention to her Interest Survey and asks they be filled out and returned to her
  - States her goal for a major district event each month (also listed in handout/survey)
  - Mentions Dietmar Wagenknecht, regional advisor, and other PROs in world are invited to a two-hour conversation hosted by TI
  - Highlights items listed on survey that came from that call: "Speak" the movie, storytelling contest (9am-9pm), and Working Women's Survival Show, WWSS
  - Asks for female speakers for WWSS
  - Mike encourages attendees to check out the survey items and submit to Eileen
- 11:18**      **Realignment**      **Tom Coscia, IPDG**
- Revised district map to move 10 counties of Area 11 to District 54, *without* Effingham County which includes Lord Effingham club
  - Gives background: District Governor in Illinois asked Tom if our district would be interested in making the move to put them closer to their District 54, which may increase participation
  - Darrel Felty, District 54 Governor stands and reports all clubs are in favor and agree realignment is a good move
  - Tom calls for discussion or comments
  - Paul Cook, Square Talkers #673982: If we're counting on club totals to maintain TI standards, how does this realignment impact our numbers?
    - o Tom says we would be losing four clubs and reduce base, but wouldn't need to make it up.
  - Kevin DeRosiers, West County TM #8498: If they're in favor, don't hold them back, but my concern is every district has fringes and borders away from the epicenter. What happens when western Missouri clubs want to go to Kansas? This is for the clubs but, I am not in favor of moving clubs for convenience. Won't vote against it here but will if it snowballs.
  - Kat Makriakow, ScriptMasters: What's about the strength of Division C so they don't collapse without these clubs?

- Tom: We would still have the appropriate number of areas for Division 7 and this is the weaker portion and would rather have a smaller, denser area than a wide, weak area
- Margaret Walker, DTM: In line with Kat and Kevin, how did we come up with these counties?
  - Tom: District 54 mentioned these specific counties and this particular area, particularly Decatur, because of relationship there.
- Carol Breckner, PDG: Speaking as a Past District Governor, 54 is in a position to enhance TMs in those counties. In the past, when training came upon us, were closer to District 54 and wanted to go there for district training. This has been considered for 10 to 12 years. My opinion is that these clubs would be better represented and get a better TM experience from being in the vicinity of their district, being closer to it.
- John Barry, Club Extension Chair: If we spin off Decatur, what about Springfield? It might be a slippery slope.
- Farzana Chohan, Area 13 Governor: I agree with Kevin. Accessibility and ease of travel mean a lot.
- Kevin DeRosiers, West County TM #8498: They are better served by District 54 because we choose not to serve them well. We make the choice in how well we serve them. We can serve them just as well. Give me the fact of convenience and travel and I'm in favor of the change. Tell me it's because they'll be better served by a realignment [because we're not serving them well] and I'm opposed.
- **Duane Randall (sp?)**: It's a known fact we pay more attention to the Missouri side than we do to this (Illinois) side. What will you do with Lord Effingham which is now an island?
  - Tom: That's not part of the discussion now. What's on the table now is whether or not we should realign these clubs to another district. Affected clubs like Lord Effingham would stay in Division C and be put in an area that makes sense.

John Mohr, DTM, Club #2389, makes a motion to limit debate.

Mike Warner, VP of Education, Capital T #4928: Seconds the motion

Tom calls for the vote: Ayes have it. Motion passes despite several descending nays.

**11:31**

### **Club Coach Report**

**Debra Morrissey, DTM**

- States the benefit of the club coach role
- Promises to guide and train, points out the club coach handbook and troubleshooting guide
- Clubs with 12 or fewer members are entitled to a coach and we have a need for more coaches, who cannot be a member of the club

**11:36**

### **Club Extension Report**

**John Barry, DTM**

After summarizing the report below, John states that as head of the Speakers Bureau, he averages and receives one request per month.

## New Club Report Fiscal Year 2011-2012 - November, 2012

<b><u>New Clubs Chartered:</u></b>	<b><u>Chartered</u></b>	<b><u>Location</u></b>
Mackey Mitchell	08/2012	downtown St. Louis
<b><u>Prospective Clubs in progress:</u></b>	<b><u>Initial Contact</u></b>	<b><u>Status</u></b>
Down's Syndrome Association	06/2012	19 apps, close to chartering
Covidien (Mallinckrodt plant)	07/2012	14 apps, still recruiting
St. Louis Business Club	12/2011	7 apps, put on hold til Dec.
Research Park, Weldon Springs	11/2011	7 apps, still recruiting
St. Elizabeth's Hosp, Belleville	05/2012	14 apps, still recruiting
Emerson Company	10/2012	info meeting on 10/16
IBM, Columbia	04/2012	7 regulars, still recruiting
bio Meirex	03/2012	info meeting held, on hold
Ralcorp	01/2012	demo held, on hold
Memorial Hospital, Belleville	05/2012	sample meeting coming
Lawson Calhoun's church	08/2012	started meeting,
Bank America, St. Charles	11/2012	sample meeting 11/2012
Sacred Heart, Florissant		sample meeting 09/2012
<b><u>Leads from 2011-12*</u></b>	<b><u>Initial contact</u></b>	<b><u>Status</u></b>
Sanford-Brown Hazelwood	03/2011	demo held, on hold
Lodge of 4 Seasons	09/2011	inquiry, not responding
Sanford Brown, South County	11/2011	on hold
Price Waterhouse, STL	11/2011	inquiry, not responding
Wash Univ, business school	11/2011	inquiry, interested
Worldwide Technology	11/2011	on hold
Aisin Industries, Marion, IL	02/2012	expressed interest
Morey College, Frankfort, IL	02/2012	expressed interest
Tarlton Corp	03/2012	expressed interest
Benedictine College, Springfield	03/2012	expressed interest
Boonville Daily, newspaper	03/2012	expressed interest
Lindenwood University	04-2012	expressed interest
Mercy Health (aka St. John's)	04/2012	expressed interest
SIUE Edwardsville	05/2012	expressed interest
Brinkmann Constructors	05/2012	expressed interest
Webster Univ	05/2102	expressed interest
New Life Community Church	05/2012	expressed interest

\*All leads have been contacted several times, a few still have promise.

<b><u>New Leads from 2012-13</u></b>	<b><u>Initial contact</u></b>	<b><u>Status</u></b>
Emerson Company	08/2012	info meeting held
Mizzou Engineering	08/2012	sample meeting planned
Wabash College	08/2012	expressed interest
Toyota, Troy, MO	09/2012	
Metropolis, IL	09/2012	

11:38 Marketing Report

Lt. Governor, Sandra Kardis, DTM

### LGM Report November 17, 2012

#### New Club Leads through 11/17

Total leads	19 (11 fit into categories of looking for more members or waiting until Dec. or next year)
Total leads dropped	3
Total leads info meeting held	1 (Emerson)
Total leads ready for info meeting	1 (Mercy Health-received funding approval)
Total leads sample meeting held (America)	2 (Covidien and St. Charles Loan Bank of America)
Total leads ready for sample meeting	1 (Logan Chiropractic College)

- **Covidien** is close to chartering with 32 applications. A planning meeting is scheduled for November 27 to discuss chartering steps. Bridgette Wesley will receive 20% discount on registration to our next conference for the lead.
- Anyone who gives a lead for a club that charters, like Bridgette, will receive a \$10 bookstore certificate and 20% off the next district conference
- Working on **7 new clubs**: Covidien, ADM, St. Charles Loan Center BOA, Mercy Health, Cote Brialliante Presbyterian. St. Elizabeth Hospital and DSAGSL are previous leads.
- A shout-out to Jef Williams and Yolanda Wood for mentoring at St. Elizabeth Hospital!

#### Club Submissions

Paid Clubs:	102/114
Clubs with low renewals:	4
Clubs with 0 renewals submitted:	9
Clubs with no July officer list submitted:	7

- Not all clubs paid and we need those dues
- Several clubs have not submitted their new-member list
- A shout-out to **Rodney Dayson** for following up with TI on Lord Effingham Toastmasters' behalf for a form to complete in place of online entry.
- Emails were sent to clubs informing them of their renewal and officer list status. Many have responded.
- Clubs requesting a coach: Alton Club and Fairview Heights
- Reminder: A request for a coach should come from the club and sent to Curtis Scroggins or Debra Morrissey, Club Coach Chair.

11:42 Education and Training Report

Lt. Governor, Lora Mather, DTM

- Calls attention to pages 9 to 11 of the conference booklet, which lists all clubs and individuals who are receiving awards
- TLI scheduled for January 5 at downtown Crown Plaza, Fred E. Miller keynote speaker with No Sweat Public Speaking
- Requests a co-chair for the spring conference to be chaired by Frazana (Note: District Secretary, Wendy Clothier, filled the position that evening)
- Also looking for chairpersons for the June TLI

- 11:46 District Governor Report** **Curtis Scroggins, DTM**
- Will not go into details. For details, see me.
  - We will be measured differently because DCP criteria changed, particularly the percentages and net increases.
  - DCP Status: Nine clubs have not paid dues; several have not submitted officer lists, which poses a challenge for us and threatens our DCP status
  - We are 30 payments ahead; 102 have paid; 17 clubs have achieved at least 5 points, which is incredible since we only had 7 at this point last year
  - Officer training trend is ahead of last year
  - This conference has over 160 registered; last year, we had 69 in Jefferson City
  - The highlight is the fact we will awarded 12 DTMs, an incredible number
  - In no time in the last 10 years have we had such a high number of DTMs midway through the TM year
- 11:51 Unfinished Business** **Curtis Scroggins, DTM**
- 11:51 New Business** **Curtis Scroggins, DTM**
- Calls Nominations Chairman, Tom Coscia, who summarizes the Call for Nominations handout and points out the four non-elected positions of Area Governor, District PR Officer, District Secretary, and District Treasurer
  - Requests interested TMs to contact him by February 1
- 11:54 Induction** **Curtis Scroggins, DTM**
- Introduces Regional Advisor, Dietmar Wagenknecht, DTM, PID, who requests the induction correspond to the evening activities as that is customary
  - Curtis agrees to move to tonight
- 11:55 Council Meeting Wrap up and Closing Announcements** **Curtis Scroggins, DTM**
- Announces opening of bookstore
  - States the appointed officers need to be voted in now by District Council as they will not be part of the induction

Kevin DeRosiers, West County TM #8498 moves we vote in the appointed officers  
 Jeanette Lynch, Div. F Governor, seconds the motion  
 Motion carries without opposition

Jeanette Lynch, Div. F Gov., thanks the trio for its commitment to inspire and inform.

***Next District Executive Committee (DEC) Meeting***  
*1:30 – 3:30 pm, Saturday, December 8*  
*Save A Lot 100 Corporate Office Drive, Earth City, MO*

***Next Council Meeting***  
*Saturday, May 18*  
*Renaissance St. Louis Airport Hotel, 9801 Natural Bridge Rd., St. Louis, MO 63134*